



EST. 1996 | NEXT-GENERATION THREAT MANAGEMENT

AI-Powered Integrated **Physical Security** Platform

Transforming enterprise security from manpower-heavy reactivity to automated, proactive intelligence.

A customized client proposal by Sachin Security Solutions



What We'll Cover

01

The Corporate Challenge

Where traditional guard-only security is breaking down.

02

Our AI-Powered Platform

The integrated system architecture, module by module.

03

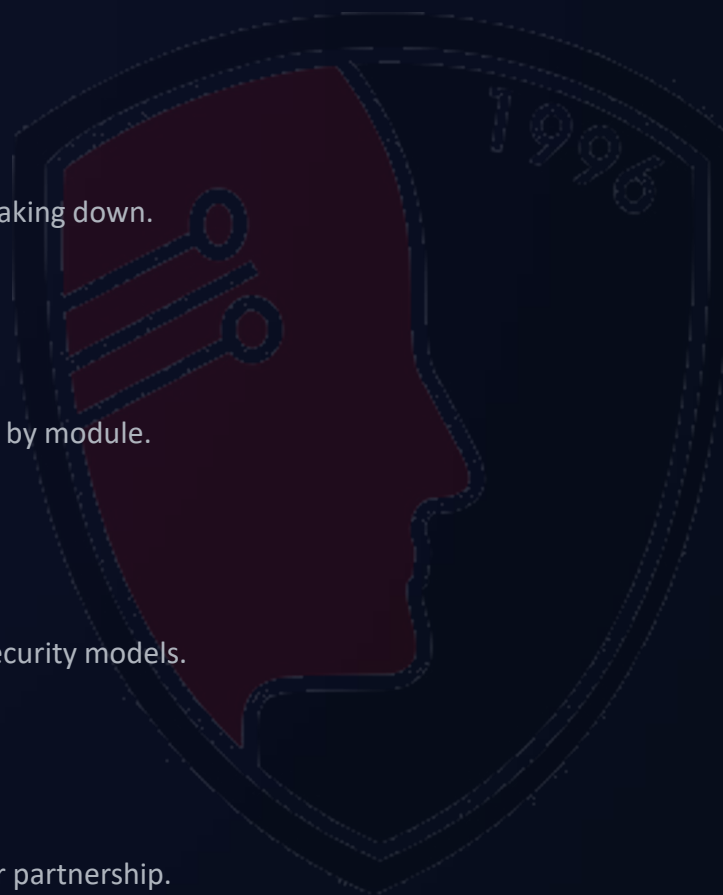
How We're Different

A direct comparison against conventional security models.

04

The Business Case

Realistic ROI, cost impact, and next steps for partnership.





From Reactive Cost Center to Proactive Asset

THE TRADITIONAL CHALLENGE

Traditional physical security is manpower-intensive, reactive, and fragmented. Disconnected systems leave organizations blind to real-time risk, slow to respond in emergencies, and unable to scale cleanly as operations expand across sites.

THE UNIFIED AI SOLUTION

Our integrated ecosystem unites an AI Command Center, computer vision, conversational AI, visitor systems, and smart guard operations into one proactive framework — delivering wider coverage alongside substantial cost reduction.

300% wider coverage · 30–50% lower manpower cost



PART 01

The Corporate Challenge

Identifying the vulnerabilities and bottlenecks in traditional, manpower-only security



Key Operational Pain Points



Rising Security Costs

Heavy dependency on manpower drives up overhead with zero scalability.



Limited Visibility

Disconnected surveillance silos across sites create blind spots.



Human Guard Limitations

Fatigue and manual patrols increase missed security anomalies.



Slow Incident Response

Manual validation and dispatch delay emergency response times.



Manual Access Processes

Paper-based logs degrade visitor experience and compliance.



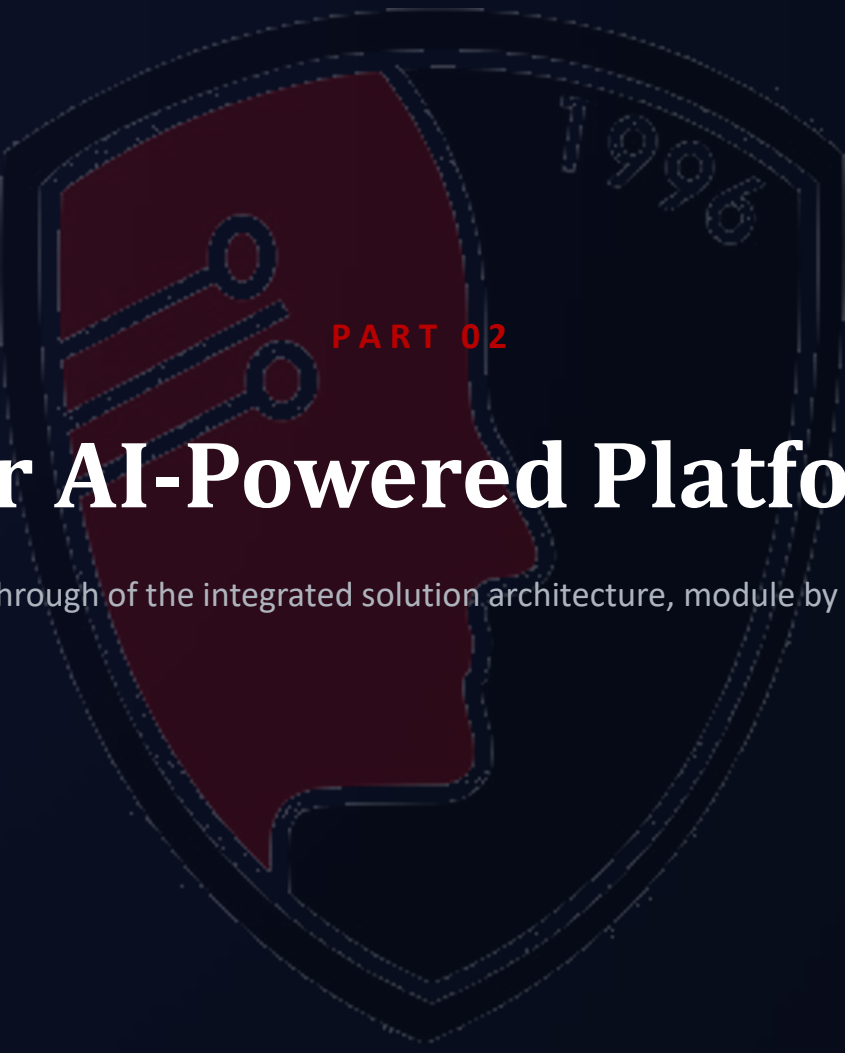
Disconnected Ecosystems

Access control, CCTV, and dispatch operate in isolated silos.



EXAMPLE IN ACTION

A logistics warehouse running three shifts across 40 guards took over 12 minutes to detect and confirm a perimeter breach — by the time a guard arrived, the intrusion window had already closed. This is the exact operational gap an AI-powered platform is built to close.



PART 02

Our AI-Powered Platform

A walkthrough of the integrated solution architecture, module by module

Centralized Command Center

Every site, one screen

The AI Command Center unites access control, live CCTV feeds, active incident logs, guard dispatch, and visitor approvals into a single operational interface — giving your response team immediate visibility the instant a threat arises, across every geographic site.



EXAMPLE IN ACTION

A 12-site retail chain consolidates 200+ CCTV feeds, access logs, and guard check-ins into a single dashboard. A suspicious after-hours entry at one location is flagged, verified on live video, and dispatched to the nearest guard — cutting incident triage time from roughly 18 minutes down to under 90 seconds.





Computer Vision Analytics Suite



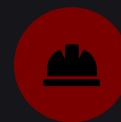
Intrusion & Perimeter

Instantly detects unauthorized line crossings and zone incursions with near-zero false alarms.



Facial Indexing

Recognizes employees and key visitors, flagging blacklisted personnel on camera feeds.



PPE Compliance

Automatically monitors active job sites for helmet, high-vis vest, and mask compliance.



Fire & Smoke Detection

Triggers predictive warnings on visual identification of early smoke, ahead of traditional alarms.



EXAMPLE IN ACTION

On an active construction site, the PPE compliance model flags a worker entering a hard-hat zone without protective headgear. An alert reaches the site supervisor's phone within 3 seconds — well before the worker reaches the risk area, not after an incident report is filed.



Operational Personnel Enablement



AI Security Chatbot

A 24x7 virtual assistant managing visitor pre-registration, internal policy guidance, alert dispatch, and emergency reporting — connected over MS Teams and WhatsApp.



Smart Guard Management

A mobile-enabled tool for guarding forces: real-time GPS patrol tracking, geofenced routes, digital incident logs, and a dedicated SOS emergency routing pathway.



EXAMPLE IN ACTION

A guard on night patrol at a manufacturing campus presses the SOS button in the mobile app. The nearest available responder and the command center are alerted with the guard's exact GPS location in under 5 seconds — no radio call, no delay.

Intelligent Visitor Management

Frictionless, fully digital entry

Ditch paper logs for a secure digital gateway. Pre-registered guests receive QR access codes via email or message, cutting waiting times in high-traffic lobbies.

- ✓ QR-based contactless check-in & verification
- ✓ Instant real-time check-in alerts to internal hosts
- ✓ Automatic badge printing & live visitor tracking
- ✓ Comprehensive audit logs for facility compliance



EXAMPLE IN ACTION

A corporate campus cuts average visitor check-in time from 4 minutes at a manual register to under 20 seconds with QR pre-registration — while producing a fully digital, audit-ready log for compliance reviews.





Advanced Intelligence Layers



Predictive Risk Engines

Applies machine learning over historic incidents and live telemetry to forecast high-risk areas and adjust patrols before a threat forms.



Agentic AI Workflows

Autonomous agents coordinate detection, validation, and containment — escalating to human supervisors only for final decisions.



Enterprise Integration

Integrates natively with biometric sensors, access gates, ERP (SAP/Oracle), HRMS logs, and Microsoft Teams.



EXAMPLE IN ACTION

Predictive analytics flag an unusual after-hours access pattern at a warehouse loading dock on three consecutive nights. Patrols are automatically redirected to that zone before any incident occurs — and the pattern is logged for the client's own risk review.



How We're Different From Others

	Traditional Guarding	Generic CCTV / Alarms	Sachin AI Platform
Response to a threat	Manual, radio-dependent (minutes)	Faster, but siloed per-system	Seconds — unified detection & dispatch
Coverage as you scale	Linear — more sites need more guards	Camera count only, no intelligence layer	Software-defined, scales without headcount
Cost trend over time	Rises with headcount & attrition	Flat hardware cost, high blind spots	Drops 30–50% vs. manpower-only model
Human error exposure	High — fatigue, missed patrols	Moderate — unmonitored footage	Low — AI flags, humans verify
System integration	None — fully manual	Rarely integrated with access/HR/ERP	Native: biometrics, ERP, HRMS, Teams
Compliance & audit trail	Paper logs, easily lost	Video-only, hard to search	Digital, searchable, audit-ready



Realizing Quantifiable Impact

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ESTIMATED ROI PERIOD

30–50%

REDUCTION IN SECURITY MANPOWER COSTS

300%

EXPANDED SURVEILLANCE & COVERAGE AREA



EXAMPLE IN ACTION

A multi-site enterprise operating 8 facilities with a traditional 120-guard roster models a phased AI rollout: manpower needs drop to roughly 60–75 guards focused on response and verification, while camera coverage and audit visibility expand across every site — with the platform paying back its investment inside the 14-month window above.



Partnering For The Future

Let's design a safer, more intelligent environment together.

CONTACT

[Aniket Singh - Director]

EMAIL

[Info@sachinsecurity.co.in]

PHONE

[+91 9537594397]